

Appleton Medical Center
1818 North Meade Street
Appleton, WI 54911
(920) 731-4101

Type: GMS
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: Outagamie
Analysis Area: Lake Winnebago (3)
Volume Group: 6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area ³		Volume Group ⁶		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	68.7%	57.4%	1.20	54.1%	1.27	58.9%	1.17	70.0%	0.98
Obstetrics	44.8%	39.6%	1.13	40.5%	1.11	37.0%	1.21	44.7%	1.00
Pediatrics	18.2%	48.0%	0.38	29.1%	0.62	71.9%	0.25	23.0%	0.79
Total hospital	63.4%	55.9%	1.13	51.9%	1.22	54.5%	1.16	64.3%	0.98
Average Census (Patients)									
Adult medical-surgical	77.0	30.4	2.53	23.6	3.26	46.2	1.66	77.7	0.99
Obstetrics	7.6	3.9	1.97	3.7	2.07	7.1	1.07	7.6	1.00
Pediatrics	0.7	1.8	0.40	0.8	0.94	7.0	0.10	1.1	0.63
Total hospital	95.7	55.4	1.73	44.3	2.16	95.6	1.00	97.1	0.98
Average Length of Stay (Days)									
Adult medical-surgical	3.9	3.9	0.98	3.6	1.06	3.9	0.99	3.9	0.99
Obstetrics	2.3	2.4	0.95	2.4	0.94	2.5	0.92	2.3	0.99
Pediatrics	2.3	2.4	0.96	2.0	1.15	2.4	0.96	2.3	1.02
Total hospital	4.0	4.3	0.92	4.0	0.99	4.2	0.95	3.8	1.05
Surgical Operations									
Inpatient	4,015	1,424	2.82	1,403	2.86	2,628	1.53	3,862	1.04
Outpatient	18,963	3,187	5.95	4,482	4.23	6,440	2.94	17,391	1.09
Inpatient as % of all surgeries	17.5%	30.9%	0.57	23.8%	0.73	29.0%	0.60	18.2%	0.96
Outpatient Visits									
Non-emergency visits	78,319	75,046	1.04	51,093	1.53	146,359	0.54	65,438	1.20
Emergency visits	24,945	14,086	1.77	12,245	2.04	23,160	1.08	25,197	0.99
Full-time Equivalents (FTEs)									
Administrators	52.1	14.8	3.51	15.8	3.30	27.8	1.87	30.4	1.71
Nurses, licensed	302.1	160.1	1.89	116.5	2.59	263.7	1.15	284.2	1.06
Ancillary nursing personnel	65.7	54.3	1.21	30.8	2.13	97.2	0.68	62.3	1.05
All other personnel	466.9	384.2	1.22	295.7	1.58	661.5	0.71	500.0	0.93
Total FTEs	886.7	613.5	1.45	458.8	1.93	1050.2	0.84	876.9	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	29.0	14.6	1.98	16.4	1.77	15.4	1.88	17.1	1.69
Nurses, licensed	168.0	157.9	1.06	120.8	1.39	146.0	1.15	159.9	1.05
Ancillary nursing personnel	36.5	53.6	0.68	31.9	1.14	53.8	0.68	35.1	1.04
All other personnel	259.7	378.9	0.69	306.4	0.85	366.2	0.71	281.4	0.92
Total FTEs	493.2	605.0	0.82	475.4	1.04	581.4	0.85	493.5	1.00

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	151	Health maintenance		Beds set up and staffed	0	Bassinets	17
Discharges	8,761	organization (HMO)	Yes	Discharges	0	Total births	1,207
Inpatient days	34,925	Preferred Provider		Inpatient days	0	Newborn days	2,612
		organization (PPO)	Yes				

Appleton Medical Center
Appleton

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	112	7,280	28,097	68.7%	77.0	3.9
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	3	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	3	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	4	113	265	18.2%	0.7	2.3
Obstetrics	1	17	1,220	2,778	44.8%	7.6	2.3
Psychiatric	3	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	3	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	4	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	18	1,387	3,785	57.6%	10.4	2.7
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	4	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	3	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	48	6	52.1	Radiological services personnel	49	16	56.3
Physicians and dentists	0	0	0.0	Occupational therapists	2	3	2.5
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	1	0.5
Registered nurses	48	336	257.1	Physical therapists	10	5	12.9
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	6	5.1
Licensed practical nurses	8	52	42.1	Recreational therapists	5	7	7.6
Ancillary nursing personnel	5	118	65.7	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	2	1.3
Nurse Practitioners	1	2	2.8	All other health professionals	29	55	59.1
Medical records personnel	10	12	17.5	All other personnel	135	220	241.6
Pharmacy personnel	16	6	18.3				
Clinical laboratory personnel	32	19	44.2	TOTAL	399	866	886.7

Appleton Medical Center
Appleton

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$192,424,861	Cash and cash equivalents	\$1,954	Current liabilities	\$3,621,907
Less deductions	66,419,004	Net Patient receivables	19,403,558	Long-term debt	26,864,343
Net patient revenue	126,005,857	Other receivables	0	Other liabilities	230,751
Plus other revenue	2,172,538	Land, bldgs and equip: Net	59,519,156	Subtotal	30,717,001
Total revenue	128,178,395	Other assets	931,821		
Less expenses	117,509,333			Unrestricted fund balance	49,139,488
Nonoperating gains/losses	1,257,176	Total Assets	\$79,856,489	Total liabilities & fund balance	\$79,856,489
Net Income	\$11,926,238			Restricted fund balances	\$2,529,866

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$91,762,681]	47.7%	41.7%	1.14	42.0%	1.14	38.9%	1.23	48.9%	0.98
Medical Assistance [\$7,495,841]	3.9%	9.0%	0.43	5.7%	0.68	9.9%	0.39	3.2%	1.24
Commercial [\$87,713,608]	45.6%	43.2%	1.05	48.4%	0.94	46.4%	0.98	45.8%	1.00
All other [\$5,452,731]	2.8%	6.1%	0.46	3.8%	0.74	4.7%	0.60	2.2%	1.31
Deductions as % of Total Gross Patient Revenue									
Medicare [\$41,579,739]	21.6%	23.7%	0.91	19.7%	1.10	23.7%	0.91	19.6%	1.10
Medical Assistance [\$4,161,950]	2.2%	6.0%	0.36	3.5%	0.62	6.5%	0.33	1.9%	1.12
Commercial [\$18,525,420]	9.6%	9.4%	1.02	9.9%	0.97	11.7%	0.82	8.0%	1.20
Charity care [\$1,694,527]	0.9%	1.2%	0.73	0.8%	1.04	0.9%	0.95	0.8%	1.17
All other [\$457,368]	0.2%	1.4%	0.17	0.4%	0.58	1.4%	0.17	0.2%	1.46
Total deductions [\$66,419,004]	34.5%	41.7%	0.83	34.3%	1.01	44.2%	0.78	30.5%	1.13
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	1.7%	5.1%	0.33	3.0%	0.57	8.1%	0.21	1.6%	1.08
Net gains/losses as % of net income	10.5%	5.3%	1.99	17.3%	0.61	7.0%	1.51	12.8%	0.82
Expenses as % of Total Expenses									
Salary/fringe benefit[\$62,630,774]	53.3%	47.8%	1.12	51.6%	1.03	46.6%	1.14	51.6%	1.03
Supplies and services[\$40,055,070]	34.1%	40.5%	0.84	35.5%	0.96	41.6%	0.82	37.1%	0.92
Capital component [\$12,013,489]	10.2%	8.7%	1.17	10.5%	0.98	8.7%	1.17	9.4%	1.09
Bad debt [\$2,810,000]	2.4%	3.0%	0.80	2.4%	1.00	3.1%	0.77	2.0%	1.21
Fiscal Statistics									
Operating margin	8.3%	6.1%	1.38	5.0%	1.68	7.1%	1.18	11.7%	0.71
Total hospital profit margin	9.2%	6.4%	1.45	5.9%	1.55	7.6%	1.22	13.2%	0.70
Return on equity	24.3%	10.0%	2.43	8.5%	2.84	11.1%	2.19	38.0%	0.64
Current ratio	5.6	2.5	2.22	2.9	1.94	2.3	2.42	4.7	1.18
Days in net patient accounts receivable	56.2	57.8	0.97	61.8	0.91	66.1	0.85	.	.
Average payment period	12.1	52.6	0.23	40.5	0.30	53.9	0.23	16.1	0.75
Equity financing	61.5%	56.2%	1.09	63.1%	0.97	60.2%	1.02	57.3%	1.07
Long-term debt to equity ratio	0.5	0.5	1.15	0.4	1.22	0.4	1.40	0.6	0.86
Times interest earned	5.4	5.0	1.07	4.2	1.27	5.8	0.94	9.2	0.58
Total asset turnover	1.6	0.9	1.82	0.9	1.79	0.9	1.82	1.6	0.99
Average age of plant: years	7.7	9.5	0.80	8.3	0.93	9.8	0.78	8.0	0.95
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	18.0%	.
Output gross rev (% of total gross pt. rev)	46.8%	44.1%	1.06	55.1%	0.85	46.2%	1.01	45.3%	1.03
Net Revenue Statistics									
Inpatient net revenue per discharge	\$7,503	\$7,870	0.95	\$6,169	1.22	\$7,095	1.06	\$6,830	1.10
Inpatient net revenue per day	\$1,882	\$1,834	1.03	\$1,587	1.19	\$1,690	1.11	\$1,802	1.04
Outpatient net rev per visit	\$584	\$343	1.70	\$484	1.21	\$316	1.85	\$597	0.98